

Message Text

LIMITED OFFICIAL USE

PAGE 01 YAOUND 00840 281548Z
ACTION XMB-04

INFO OCT-01 AF-08 ISO-00 AID-05 CIAE-00 COME-00 EB-08
FRB-03 INR-07 NSAE-00 USIA-06 TRSE-00 OPIC-03 SP-02
LAB-04 SIL-01 OMB-01 /053 W
-----282210 074354 /70
R 281530Z FEB 77
FM AMEMBASSY YAOUNDE
TO SECSTATE WASHDC 1123
INFO AMCONSUL DOUALA BY POUCH

LIMITED OFFICIAL USE YAOUNDE 0840

DEPT PASS EXIM, USDOC

E.O. 11652: NA
TAGS: BEXP, BPRO, CM
SUBJECT: CATERPILLAR EXPORTS TO CAMEROON

DEPDIR CAMEROON DEVELOPMENT BANK REQUESTED INFO CONCERNING
AVAILABILITY EXIM FINANCING FOR APPROXIMATELY 2.5 MILLION
DOLLAR SALE OF CATERPILLAR EQUIPMENT TO CAMEROONIAN FIRM.
BCD WOULD PARTICIPATE, GIVE GUARANTEES, ETC. ECONOFF TOLD
HIM EXIM ALWAYS HAPPY TO FINANCE US EXPORTS; HOWEVER, PROBLEM
WAS NOT WITH EXIM BUT WITH CATERPILLAR. QUESTION IS WILL
CATERPILLAR US EXPORT DIRECT TO CAMEROON QUALIFYING FOR EXIM
FINANCING, OR WILL CATERPILLAR SEND THEM TO FRENCH
AFFILIATE WHICH WILL SELL EC MANUFACTURED EQUIPMENT. IF AS EMBASSY
SUSPECTS CATERPILLAR SENDS THEM TO FRANCE TO BUY THE EQUIPMENT,
IS THERE ANY WAY FOR THE TRANSACTION TO QUALIFY FOR EXIM FINANCING?
FYI- CAMEROONIAN FIRM IS EXARCOS T.P. WHO OTHER SOURCES HAVE
PREVIOUSLY INDICATED HAS INSIDE TRACK FOR CONSTRUCTION OF AT
LEAST PART OF YAOUNDE-DOUALA TOLL ROAD. EMBASSY REQUESTS
EXIM AND USDOC ASSISTANCE IN OBTAINING SALE OF US AND
NOT FRENCH EXPORTS. FRENCH MARK UP ON CAT EQUIPMENT IS QUITE
HIGH AND EXARCOS LARGE FIRM CAPABLE MAINTAINING EQUIPMENT
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EVEN IF LOCAL DEALER (SHO TRACTAFRIC) CUT OUT OF SALE.
SPIRO

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NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01-Jan-1994 12:00:00 am
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Sent Date: 28-Feb-1977 12:00:00 am
Decaption Date: 01-Jan-1960 12:00:00 am
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 22 May 2009
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1977YAOUND00840
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Expiration:
Film Number: D770069-0096
Format: TEL
From: YAOUNDE
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1977/newtext/t1977021/aaaaaarw.tel
Line Count: 57
Litigation Code IDs:
Litigation Codes:
Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM
Message ID: fe341fbf-c288-dd11-92da-001cc4696bcc
Office: ACTION XMB
Original Classification: LIMITED OFFICIAL USE
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: LIMITED OFFICIAL USE
Previous Handling Restrictions: n/a
Reference: n/a
Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
Review Date: 23-Dec-2004 12:00:00 am
Review Event:
Review Exemptions: n/a
Review Media Identifier:
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 3227499
Secure: OPEN
Status: NATIVE
Subject: CATERPILLAR EXPORTS TO CAMEROON DEPDIR CAMEROON DEVELOPMENT BANK REQUESTED INFO CONCERNING AVAILABILITY EXIM FINANCING FOR APPROXIMATELY 2.5
TAGS: BEXP, BPRO, CM
To: STATE
Type: TE
vdkgvkey: odbc://SAS/SAS.dbo.SAS_Docs/fe341fbf-c288-dd11-92da-001cc4696bcc
Review Markings:
Margaret P. Grafeld
Declassified/Released
US Department of State
EO Systematic Review
22 May 2009
Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 22 May 2009